

Dear Homeowner,

It's hard to believe summer 2018 is behind us and it is time to begin preparing for the following season. We are looking forward to 2019.

**A few things to keep in mind while filling out your 2019 Rental Authorization**

- We are currently looking at a couple different digital payments solutions-more details on this to follow.
- We are working with a Home Automation Co. that will offer near wholesale pricing on all their products to homeowners. Further Explanation is attached in an introductory letter.
- Guests have told us that **Wi-fi internet access** is of utmost importance. It is no longer a "**would like to have.**" It is a "**must have**" amenity. If you haven't done so already, we highly recommend that you provide Wi-Fi internet service in 2019. It is equally important to post precise directions for use, including user name & password and, if necessary, Wi-fi network name. Please make these instructions permanent and in plain view for guests.
- Air Conditioning is another "must have." If you don't have it, please consider adding units. It will help in renting your property.
- If you know specific weeks that you, your family or friends will be using, mark those weeks as not available. It compromises the integrity of the data when we show a time period to be available, only to find out it is occupied and we were not notified. It is also very disappointing both for a prospective guest and agents. Also, during the course of the rental season, always call in your owner rentals as soon as they are booked.
- We are now offering trip insurance to guests. Please refer to [www.suntrippreserver.com](http://www.suntrippreserver.com) for more info.

**It is IMPORTANT and ADVANTAGEOUS that you return your 2019 Rental Authorization promptly**

- Your property will be searchable on the internet via our [www.MaryAllen.com](http://www.MaryAllen.com) website, plus our numerous other mirror sites and our Social Media sites.
- Previously, we started to create Virtual Tours of our rental properties and it is our intention to continue this service. Taking photos in the late Summer and early Fall weather enhances the quality of the tour. If you are interested in having your tour posted sooner, you can take photos and e-mail them to us and we will create the tour. We welcome your help.

**So here it is your 2019 Rental Authorization. If you have any questions, do not hesitate to call 609-494-0700.**

Thank you for doing business with us,

The Staff at Mary Allen Realty