

Dear Home Owner,

We are excited to announce our **2019 Smart Home Automation Plan**.

At Mary Allen Realty, our goal is to make sure that owners occupancy rates are high, your home is protected, and your revenue is maximized each year. In pursuit of those goals, we are rolling out home automation across our rental homes.

Over the last year we have invested time looking for the best home automation partner for us and our homeowners. We have selected Parakeet ([www.goparakeet.com](http://www.goparakeet.com)) because they have an excellent system and we have worked directly with their executives to secure the lowest pricing for the gateways and devices you purchase in 2018-19.

Although Parakeet offers a wide variety of products: most important smart locks, smart thermostats, flood /freeze monitor, and noise monitoring. You will see the package prices on the attached PDF.

**Here's The Good:**

- Guests smile more and thank management with good reviews
- Owners feel better about security
- Managers excel with lower costs
- Grateful they stopped floods and freezing pipes - saved tons of money
- Surprised a smart thermostat lowered energy costs so much

**Excellent Devices:**

- Keyless Door Locks
- Thermostats
- Freeze/Flood Sensors
- Lighting Control
- Door Window Sensors
- Garage Control
- Door and Window sensors

One of the important reasons we are adding smart home automation is getting rid of keys which makes your homes more secure. We no longer need to settle for keys that consistently get lost and need to be replaced. And, the cost of a locksmith services continues to increase.

Smart home keyless entry systems are easy for guests to use, while making sure no one else gets into the property.

The guest will receive a code that is activated at the time of check-in and automatically expires at the hour of check out. Also, codes can be created for anyone who needs temporary access to your home and are specific to that person.

We believe this type of automation provides significant benefits. We are presenting the information to you so that each homeowner gets opportunity to take advantage of this deal.

The following flyer shows the products and pricing. There is a monthly fee of \$15.00 for the use remote management platform, however, you can save 17% by paying annually.

Mary Allen has negotiated on behalf of our homeowners near wholesale pricing on all their product offerings. These products are discounted because of the volume of homeowners renting through Mary Allen. The savings is passed directly on to you.



Should you choose to participate in the smart lock program, your property will be outfitted with a keyless lock and automation gateway. Please indicate on the form what devices you want for your home.

As for installation, some may be comfortable with the install themselves. If you are like us, you may want to hire someone to do the install. The young gentleman that completed our install said he would be available to our homeowners at a reasonable rate.

Sincerely,

The staff of Mary Allen Realty

# Mary Allen Realty, Inc.

PARTNERSHIP WITH PARAKEET

INCLUDES  
LOCK & GATEWAY



\$ 414.99

INCLUDES  
LOCK, GATEWAY &  
THERMOSTAT



## CONTACT

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**PARAKEET**  
birdbrain easy home automation